

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, November 7, 2014 at the hour of 8:45 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chairman Butler called the meeting to order.

Present: Chairman Hon. Jerry Butler and Directors Ada Mary Gugenheim and Dorene P. Wiese (3)

Directors Lewis M. Collens, Emilie N. Junge and Carmen Velasquez

Steven Scheer (non-Director Member)

Absent: None (0)

Additional attendees and/or presenters were:

Gina Besenhofer – System Director of Supply Chain Management

Douglas Elwell – Deputy Chief Executive Officer (CEO) of Finance and Strategy and Interim Deputy CEO of Operations

Aaron Galeener – System Director of Budget

Steven Glass – Executive Director of Managed Care

Randolph Johnston – Associate General Counsel

Dorothy Loving – Executive Director of Finance

Deborah Santana – Secretary to the Board

## **II. Public Speakers**

Chairman Butler asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, October 17, 2014**

Director Gugenheim, seconded by Director Wiese, moved to accept the minutes of the Finance Committee Meeting of October 17, 2014. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

Gina Besenhofer, System Director of Supply Chain Management, provided an overview of the requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

Ms. Besenhofer indicated that review of request numbers 2 through 6 by Contract Compliance has not yet been completed; she respectfully requested that the Committee conditionally approve these requests, pending the completion of the review by Contract Compliance.

Director Gugenheim, seconded by Director Wiese, moved the approval of request number 1. THE MOTION CARRIED UNANIMOUSLY.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

Director Gugenheim, seconded by Director Wiese, moved the conditional approval of request number 2, pending completion of review by Contract Compliance. THE MOTION CARRIED UNANIMOUSLY.

**Note: Request number 2 was withdrawn from consideration at the November 14, 2014 Board Meeting, due to its pending status with regard to review by Contract Compliance.**

Director Gugenheim, seconded by Director Wiese, moved the conditional approval of request number 3, pending completion of review by Contract Compliance. THE MOTION CARRIED UNANIMOUSLY.

Director Gugenheim, seconded by Director Wiese, moved the conditional approval of request number 4, pending completion of review by Contract Compliance. THE MOTION CARRIED UNANIMOUSLY.

Director Gugenheim, seconded by Director Wiese, moved the conditional approval of request number 5, pending completion of review by Contract Compliance. THE MOTION CARRIED UNANIMOUSLY.

Director Gugenheim, seconded by Director Wiese, moved the conditional approval of request number 6, pending completion of review by Contract Compliance. THE MOTION CARRIED UNANIMOUSLY.

Director Wiese, seconded by Director Gugenheim, moved the approval of request number 7. THE MOTION CARRIED UNANIMOUSLY.

#### **C. Proposed Transfers of Funds (Attachment #2)**

Aaron Galeener, System Director of Budget, provided an overview of the proposed Transfers of Funds.

Director Gugenheim, seconded by Director Wiese, moved the approval of the proposed Transfers of Funds. THE MOTION CARRIED UNANIMOUSLY.

#### **D. Proposed Resolutions authorizing the closure of the following Oak Forest Health Center bank accounts held at the banking institutions listed below (Attachment #3) :**

- |                                  |                         |
|----------------------------------|-------------------------|
| i. Patient Trust Fund Account    | Suburban Bank and Trust |
| ii. Patient Support Fund Account | MB Financial Bank       |
| Charitable Fund Account          | MB Financial Bank       |

Dorothy Loving, Executive Director of Finance, provided an overview of the proposed Resolutions.

Director Gugenheim, seconded by Director Wiese, moved the approval of the proposed Resolutions. THE MOTION CARRIED UNANIMOUSLY.

#### **E. Any items listed under Sections III and IV**

**IV. Recommendations, Discussion/Information Items**

**A. Update on CountyCare Health Plan (Attachment #4)**

Steven Glass, Executive Director of Managed Care, reviewed the information contained in the Update on the CountyCare Health Plan. The Committee reviewed and discussed the information.

Director Velasquez inquired regarding potential impacts that may affect CountyCare resulting from the impending change of administration at the State level. Douglas Elwell, Deputy CEO of Finance and Strategy and Interim Deputy CEO of Operations, responded that there is some level of protection, as the Managed Care Community Network (MCCN) contract was approved by the federal government; in order for the State to move beyond that, it would require them to open negotiations with the federal government. At this point, the administration continues to reach out to educate. There are certain reasons why the CountyCare Health Plan receives rates that are different than those for other provider groups; it is important that those who are involved at the State understand the genesis of those rates, and that they understand the benefit to the State.

Director Collens inquired regarding the decrease in membership from July through October; he asked for further information on how this impacts the budget. Mr. Elwell responded that staff are tracking this information; membership is a little bit lower than anticipated to be at this time, and is affected by the redetermination project. In contrast, he noted that CCHHS is very far ahead in member months. Mr. Glass offered to include information on member months in his future reports.

Mr. Scheer asked whether the administration can track the health costs for the risks associated with CountyCare members against the health costs for its competitors. Mr. Glass responded that he and his staff will look into that question.

Director Collens inquired regarding external partners and whether opportunities could be taken by those external partners to recruit CountyCare members away from CCHHS and into that partner's own health plan. Mr. Glass stated that the top three (3) largest external partners are Mt. Sinai, University of Illinois and Chicago Lakeshore Hospital. On the provider agreement side, from the health plan perspective, the CCHHS contracts with the providers do not contain any type of language addressing that subject. In terms of tracking member movement, a request was very recently made by Debra Carey, Chief Operating Officer, Ambulatory Services, to have this information tracked, so staff is working on that.

Director Wiese asked whether information is available on the number of unduplicated patients that are being served. Mr. Glass responded that the administration has not yet reached that level of information yet; however, he noted that 32% of CountyCare members have selected a clinic in the Ambulatory and Community Health Network of Cook County (ACHN) as their primary care medical home - that percentage has remained consistent throughout the course of CountyCare.

Director Gugenheim, seconded by Director Wiese, moved to receive and file the Update on the CountyCare Health Plan. THE MOTION CARRIED UNANIMOUSLY.

**V. Report from System Director of Supply Chain Management**

**A. Report of emergency purchases**

There were no emergency purchases to report at this time.

**VI. Adjourn**

As the agenda was exhausted, Chairman Butler declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX  
Hon. Jerry Butler, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
November 7, 2014

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III.B.  
NOVEMBER 7, 2014 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal impact not to exceed:	Affiliate / System	Begins on Page #
<b>Execute Contracts</b>					
1	Maxim Physician Resources, LLC	Service - Locum Tenens services for Cermak Health Services of Cook County	\$1,500,000.00	CHSCC	2
1	Medical Doctor Associates	Service - Locum Tenens services for Cermak Health Services of Cook County	\$1,500,000.00	CHSCC	2
2	Stryker Spine and Orthobiologics	Product - implants, spine and ortho products	\$740,000.00	SHCC	3
3	Stryker Craniomaxillofacial	Product - craniomaxillofacial implants and instruments	\$585,000.00	SHCC	4
4	Zimmer-Daniel	Product - orthopedic implants and supplies	\$410,000.00	SHCC	5
5	CDW-G	Product - Zebra label printers, switches, wireless access points, Surface Pro computers	\$304,384.10	System	6
6	Carminati Consulting, Inc.	Service - web-based survey maintenance and enhancements	\$250,000.00	System	7
7	Edwards Life Sciences	Product - porcine bioprosthesis (heart valves) and accessories	\$185,000.00	SHCC	8

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer <i>CMF</i>	
<b>DATE:</b> 10/27/2014		<b>PRODUCT / SERVICE:</b> Service – Locum Tenens Services for Cermak Health Services of Cook County	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Maxim Physician Resources, LLC, Dallas, TX Medical Doctor Associates, Boca Raton, FL	
<b>ACCOUNT FISCAL IMPACT NOT TO EXCEED</b> 240-275 \$1,500,000.00 240-275 \$1,500,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 12/01/2014 thru 11/30/2016		<b>CONTRACT NUMBER:</b> H14-25-108 Maxim Physician Resources H14-25-109 Medical Doctor Associates	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

There is no prior contract history.

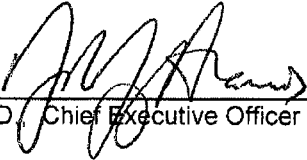
**NEW PROPOSAL JUSTIFICATION:**

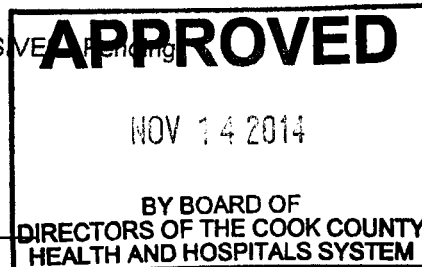
This request is to enter into a contract to provide locum tenens services for Cermak Health Services of Cook County. Temporary services would provide board certified Internal Medicine, Family Medicine, or Psychiatry physicians and/or doctoral clinical psychologists, or Physician Assistants. Cermak Health Services is experiencing difficulties in recruiting for these hard to fill positions and an aggressive approach to supplementing current staffing needs is required.

**TERMS OF REQUEST:**

This is a request to execute contract numbers H14-25-108 and H14-25-109 in an amount not to exceed \$3,000,000.00, as needed, for a period of twenty-four (24) months from 12/01/2014 thru 11/30/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE *Pending*

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #

1


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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, Chairman Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 10/23/2014		<b>PRODUCT / SERVICE:</b> Supplies - Implants, Spine and Ortho Products	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Stryker Spine and Orthobiologics, Itasca, IL	
<b>ACCOUNT:</b> 897-362		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$740,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2015		<b>CONTRACT NUMBER:</b> H14-25-096	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H12-25-008 was approved by the Cook County Health and Hospitals System Board of Directors on 01/27/2012 in the amount of \$1,389,214.56 for a period of twenty-four (24) months from 11/01/2012 through 10/31/2014.

### NEW PROPOSAL JUSTIFICATION:

This is a request to execute a new contract with Stryker Spine. Stryker spine provides a full range of spinal products which allows the surgeons to return patients to a more active lifestyle. In addition, adding the Orthobiologics has allowed a greater price reduction due to more market share/volume.

### TERMS OF REQUEST:

This is a request to execute contract number H14-25-096 in an amount not to exceed \$740,000.00, as needed, for a period of twelve (12) months from 11/01/2014 thru 10/31/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**WITHDRAWN**

**Request #**  
**2**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Tanda Russell, System Director, Perioperative Services		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services <i>W. P. S.</i>	
<b>DATE:</b> 10/23/2014	<b>PRODUCT / SERVICE:</b> Product - Craniomaxillofacial Implants and Instruments		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Stryker Craniomaxillofacial, Portage MI		
<b>ACCOUNT:</b> 897-362		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>FISCAL IMPACT NOT TO EXCEED:</b> \$585,000.00			
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2015		<b>CONTRACT NUMBER:</b> H14-25-095	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

Contract number H11-25-124 was approved by the Board of Directors of the Cook County Health and Hospitals System (CCHHS) on 12/16/2011 in the amount of \$1,400,000.00 for Craniomaxillofacial (CMF) implants and instruments. The contract was for the period from 12/05/2011 through 12/14/2013. Amendments were executed by Supply Chain Management to extend the contract term through 10/31/2014.

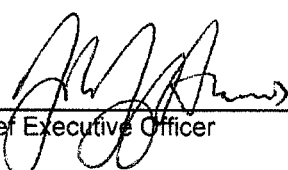
**NEW PROPOSAL JUSTIFICATION:**

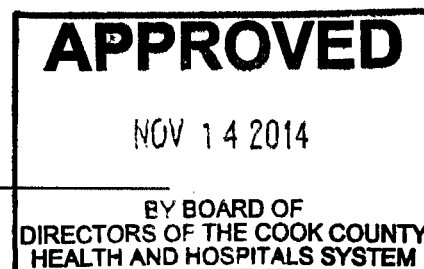
This request is for the purchase of implants used in surgeries and ensures the availability of all sizes and types required to treat patients with various needs throughout CCHHS. The consolidation of CMF implants to this vendor allows a greater price reduction over the same types of implants obtained with prior agreements.

**TERMS OF REQUEST:**

This is a request to execute contract number H14-25-095 in an amount not to exceed \$585,000.00, as needed, for a period of twelve (12) months from 11/01/2014 thru 10/31/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**3**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chairman, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 10/23/2014	<b>PRODUCT / SERVICE:</b> Product - Orthopedic Implants and Supplies		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Zimmer-Daniel, Elgin, IL		
<b>ACCOUNT:</b> 897-362		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$410,000.00	
<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A		<b>CONTRACT NUMBER:</b> H14-25-093	
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2015			
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

Contract number H10-25-052 with P.C. Daniel, Inc. d/b/a Zimmer Daniel was approved by the Cook County Health and Hospitals System Board of Directors on 10/28/2010 in the amount of \$500,000.00 for a period of twenty-four (24) months from 11/01/2010 thru 10/31/2012 for orthopedic surgical supplies and implants. Amendments were executed by Supply Chain Management to extend the contract period until 07/31/2013.

**NEW PROPOSAL JUSTIFICATION:**

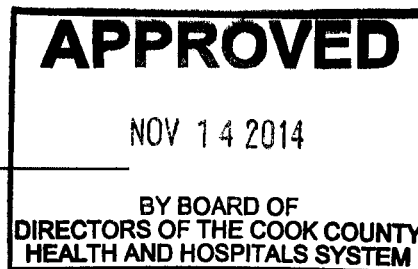
This request to execute a contract with Zimmer Daniel. This vendor provides a variety of orthopedic implant, trauma devices and biologic products that are effective in the treatment of joint replacement, orthopedic reconstruction and spine injuries.

**TERMS OF REQUEST:**

This is a request to execute contract number H14-25-093 in an amount not to exceed \$410,000.00, as needed, for a period of twelve (12) months from 11/01/2014 thru 10/31/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**4**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

154

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Donna R. Hart, Interim Chief Information Officer	
<b>DATE:</b> 10/09/2014		<b>PRODUCT / SERVICE:</b> Product - Zebra Label Printers, Switches, Wireless Access Points, Surface Pro Computers	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> CDW-G, Vernon Hills, IL	
<b>ACCOUNT:</b> 717-890-579	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$304,384.10	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One Time Capital Purchase		<b>CONTRACT NUMBER:</b> H14-76-062	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

**PRIOR CONTRACT HISTORY:**

There is no prior contract history.

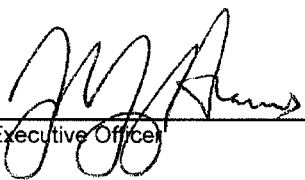
**NEW PROPOSAL JUSTIFICATION:**

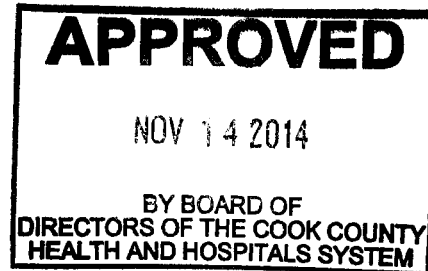
This is a request to purchase Cisco Network Switches which are necessary for the network upgrade effort, as well as to fulfill the Radiology Dept. and ambulatory clinics' needs at the Oak Forest Health Center. Wireless Access Points are also necessary for the wireless connectivity upgrade effort in patient care areas and to provide wireless capabilities to areas that are currently lacking connectivity. The Zebra Label Printers are required for specimen labeling in CCHHS labs and Surface Pro laptop computers are needed to capture patient data throughout the system.

**TERMS OF REQUEST:**

This is a request to execute contract number H14-76-062 in an amount not to exceed \$304,384.10 as needed, for a one time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**5**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Cathy Bodnar, Chief Compliance and Privacy Officer	
<b>DATE:</b> 10/23/2014		<b>PRODUCT / SERVICE:</b> Service – Web-Based Survey Maintenance & Enhancements	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Carminati Consulting, Inc., Chicago, IL	
<b>ACCOUNT:</b> 890-0901		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$250,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 12/01/2014 thru 11/30/2017		<b>CONTRACT NUMBER:</b> H14-25-097	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

In October 2012, Carminati Consulting Inc. was identified as the vendor chosen to provide assistance in the development of a survey tool to identify the external professional relationships of the Cook County Health and Hospitals System (CCHHS) workforce on behalf of the Corporate Compliance Program. Increases were approved by the CCHHS Board on 9/28/2012 for \$97,900.00 and 12/14/2012 for \$20,000.00 to support Corporate Compliance activities.

**NEW PROPOSAL JUSTIFICATION:**

This request is to continue to provide a survey tool that parallels transparency requirements set in the Patient Protection and Affordable Health Care Act (H.R. 3590). Once this Accounting of Disclosure tool was developed, the vendor assisted with the second phase of the project that included automation of a county required Dual Employment form. Both survey tools have been implemented and this will allow for survey optimization and on-going maintenance.

**TERMS OF REQUEST:**

This is a request is to execute contract number H14-25-097 in an amount not to exceed \$250,000.00, as needed, for a thirty-six (36) month period from 12/01/2014 through 11/30/2017.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE Pending

CCHHS CEO: \_\_\_\_\_

John Jay Shannon, M.D., Chief Executive Officer



**APPROVED**

NOV 14 2014

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**6**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chairman, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Peter Daniels, Chief Operating Officer, Hospital Based Services 	
<b>DATE:</b> 10/23/2014	<b>PRODUCT / SERVICE:</b> Product - Porcine Bioprosthesis (Heart Valves) and Accessories		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Edwards Life Sciences, Irvine CA		
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b> 897-362      \$185,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 11/01/2014 thru 10/31/2015		<b>CONTRACT NUMBER:</b> H14-73-094	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

Contract number H12-73-062 was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 09/28/2012 in the amount of \$500,000.00 for twenty-four (24) months from 12/01/2012 through 11/30/2014.

**NEW PROPOSAL JUSTIFICATION:**

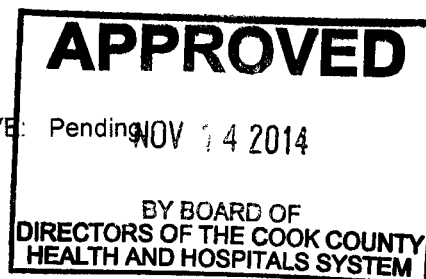
The Edwards Porcine Bioprosthesis refers to a prosthetic heart valve used to replace the native, damaged heart valve during heart valve replacement surgery. This Edwards porcine heart valve product line is relatively durable compared to other bioprosthetic heart valves and does not require lifetime systemic anticoagulation (as is required with non-bioprosthetic - mechanical heart valves). The Edwards porcine heart valve is preferred by the surgeons because of its low profile that facilitates the surgical implantation. The Edwards product line also includes specialty accessory items that allow the surgeon to repair a damaged heart valve and thereby preserve functionality and healthy portions of the affected heart valve.

**TERMS OF REQUEST:**

This is a request to execute contract number H14-73-094 in an amount not to exceed \$185,000.00 as needed, for a period of twelve (12) months from 11/01/2014 thru 10/31/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending NOV 14 2014

CCHHS CEO:   
 John Jay Shannon, M.D., Chief Executive Officer



**Request #**

**7**

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Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
November 7, 2014

ATTACHMENT #2

PROPOSED TRANSFER OF FUNDS

Total Transfer From \$ 10,496,619 Total Transfer To \$ 10,496,619

Department	Account	Transfer	Department	Account	Transfer	Reason
240 Cermak	501010 Sal & Wages	\$ 2,246,619	890 Health System Admin	8900505.530910 Pharmaceutical Supplies	\$ 2,000,000	Increased pharmaceutical pricing/movement of CountyCare scripts to CCHHS pharmacy
240 Cermak	2400801.520670 Purchased Services	\$ 200,000	890 Health System Admin	8900601.531650 Computer Operations	\$ 250,000	Increased volume of toner due to application processing staff at Hoyne building
241 JTDC	2410102.520830 Professional & Mgrl Services	\$ 100,000	891 Provident Hospital	8910529.540030 Water & Sewer	\$ 44,000	Revised utility cost projections
890 Health System Admin	8900301.520830 Professional & Mgrl Services	\$ 2,200,000	891 Provident Hospital	8910529.540050 Utilities-Electricity	\$ 266,371	Revised utility cost projections
890 Health System Admin	8900601.540170 Maint & Repair of Data Processing Equip	\$ 2,000,000	893 ACHN	540070 Utilities-Gas	\$ 34,180	Revised utility cost projections
890 Health System Admin	8900101.550162 Rental & leasing LOC	\$ 1,500,000	893 ACHN	8931597.540350 Maint & Repair of Plant Equip	\$ 91,893	Provides funding for contract extension/increase for HVAC with ACHN
891 Provident Hospital	8910529.520830 Professional & Mgrl Services	\$ 350,000	894 CORE	8940101.540050 Utilities-Electricity	\$ 31,422	Revised utility cost projections
891 Provident Hospital	8910532.530270 Institutional Supplies	\$ 100,000	897 Stroger Hospital	8970143.520190 Laundry & Linen Svcs	\$ 325,558	Increase to Crothall contract for laundry services
893 ACHN	8930447.520010 Ambulance Services	\$ 200,000	897 Stroger Hospital	8970383.540050 Utilities - Electricity	\$ 825,000	Revised utility cost projections
893 ACHN	8930417.520830 Professional & Mgrl Services	\$ 200,000	897 Stroger Hospital	8970594.501970 Transportation	\$ 80,000	Shuttle bus service contract
895 Public Health	8950401.550130 Facilities rental	\$ 150,000	897 Stroger Hospital	8970594.520390 Contract Maintenance Serv	\$ 379,671	Increase to Imperial Parking contract
898 Oak Forest	8980068.540050 Utilities Electricity	\$ 250,000	897 Stroger Hospital	8970381.521030 Court Reporting	\$ 101,523	Increase to Cyracon contract for interpretive services
899 Fixed Charges	8991930.501610 Hospitalization Insurance	\$ 1,000,000	897 Stroger Hospital	8970301.521120 Registry Services	\$ 1,294,986	Vacancy coverage
			897 Stroger Hospital	8970184.Lab Related Services	\$ 300,000	Increase for radiation oncology services contract
			897 Stroger Hospital	8972040.531200 Surgical Supplies	\$ 2,521,638	Revised cost projections/Owens and Minor contract for surgical supplies
			897 Stroger Hospital	8970383.540070 Utilities-Gas	\$ 180,000	Revised utility cost projections
			897 Stroger Hospital	8970119.540200 Maint & Repair Med, Dental, Lab Equipment	\$ 1,048,000	Increase to Aramark contract for clinical engineering
			897 Stroger Hospital	8970392.540350 Maint & Repair of Plant Equip	\$ 435,173	Increase to Johnson Controls contract for HVAC
			898 Oak Forest	8980068.540070 Utilities-Gas	\$ 183,425	Revised utility cost projections
			898 Oak Forest	8982020.520390 Contract Maintenance Serv	\$ 123,779	Increase to Aramark contract for clinical engineering

**APPROVED**

NOV 14 2014

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
November 7, 2014

ATTACHMENT #3



**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established the Cook County Health and Hospitals System (CCHHS or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health and Hospitals System Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health and Hospitals System Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to consolidate checking/savings accounts to streamline operations and maintain greater oversight of those accounts between Oak Forest Health Center and Suburban Bank and Trust; and

**NOW THEREFORE BE IT RESOLVED THAT:**

The following checking/savings of afore mentioned institution be closed:

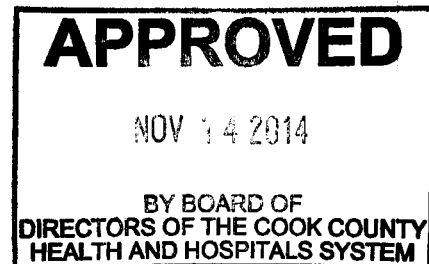
Institution Name	Account Number	Account Name
Suburban Bank and Trust	7044001616	Patient Trust Fund

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health and Hospitals Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved on November 14, 2014 by the Board of Directors of the Cook County Health and Hospitals System.



**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established the Cook County Health and Hospitals System (CCHHS or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health and Hospitals System Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health and Hospitals System Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to consolidate checking/savings accounts to streamline operations and maintain greater oversight of those accounts between Oak Forest Health Center and MB Financial; and

**NOW THEREFORE BE IT RESOLVED THAT:**

The following checking/savings of afore mentioned institution be closed:

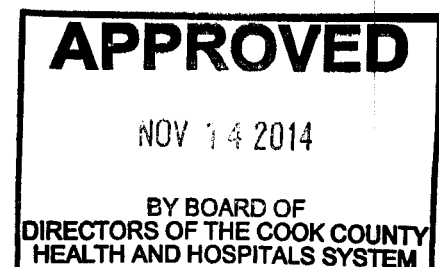
Institution Name	Account Number	Account Name
MB Financial	400104100	Patient Support Fund
MB Financial	502260100	Charitable Fund

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health and Hospitals Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved on November 14, 2014 by the Board of Directors of the Cook County Health and Hospitals System.



Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
November 7, 2014

ATTACHMENT #4



# CountyCare Update

*Prepared for: CCHHS Board Finance Committee*

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STEVEN GLASS, EXECUTIVE DIRECTOR,  
MANAGED CARE

NOVEMBER 7, 2014

Implementation of State law requires virtually 100% of Medicaid enrollees in Greater Chicago Region to select a health plan.

[illegible]

# CountyCare Health Plan

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Established October 2012 under CMS 1115 Waiver to early enroll ACA-eligible adults into care

Created as CCHHS department

- Takes advantage of Medicaid expansion under ACA
- Mitigates threat of mandatory Medicaid managed care implementation in Chicago

Obtained health plan status July 1, 2014

# PMPM Revenue Adjustments

Population	Add Dental	Add Podiatry	Safety Net Add-On	SLF Fee Change	Renal Rate Increase	NF Fee Change	HH Rate Increase	Sovaldi Increase	Hospital Reform	Child Psych
ACA Adult	1.0049	1.0004	1.0024	1.0000	1.0007	1.0004	1.0005	1.0216	1.0313	
FHP Average	1.0097	1.0003	1.0005	1.0009	1.0001	1.0000	1.0005			1.0008
SPD Community	1.0045	1.0006	1.0025	1.0000	1.0008	1.0005	1.0005	1.0204	1.0008	

SB741 reinstated certain benefits and provided fee changes for other services effective July 1, 2014

- Restoration of: adult dental and podiatry benefits
- Fee increases for: home health providers, nursing facilities, safety net hospitals, and dialysis services

Additional adjustments for Hepatitis C viral therapy (Sovaldi), hospital payment reform, and child psychiatric hospital fees

# Financial Dashboard

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Key operational activities that have greatest impact on Health Plan's overall finances

1. Members
2. Claims
3. Customer service

Actual financial results incorporated in CFO report

Model for all BOD committees (quality, compliance)



# Membership

Data as of: 10/27/2014 | Source: Monthly Payment (820) File

<i>Based on Monthly 820 Payment File</i>	Jul'14	Aug'14	Sept'14	Oct'14	Change from Prior Mo	Change from Begin	% of Total
	98,886	100,658	92,515	88,921	-3.9%	-10.1%	
ACA Adults	98,886	100,658	92,350	88,039	-4.7%	-11.0%	99.0%
FHP			16	434	2612.5%	2612.5%	0.5%
SPD Community			85	318	274.1%	274.1%	0.4%
Home/Community Waiver			64	130	103.1%	103.1%	0.1%

# Membership Adds & Deletions

Data as of: 10/27/2014 | Source: Daily Membership (834) File

Cumulative Net Change in Membership by Category					
<i>Based on daily 834 files</i>	July'14	Aug'14	Sept'14	Oct'14	Nov'14
Month Begin Membership	101,763	99,888	92,553	87,902	83,072
ACA Adults	(1,875)	(7,337)	(4,889)	(5,152)	(133)
FHP	0	4	143	81	1,069
SPD Community	0	1	88	210	711
Home/Community Waiver	0	(3)	7	31	0
<b>Total Net Change</b>	<b>(1,875)</b>	<b>(7,335)</b>	<b>(4,651)</b>	<b>(4,830)</b>	<b>1,647</b>
Month End Membership	99,888	92,553	87,902	83,072	84,719

# Composite PMPM

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ACA Adults		
<i><b>Waiver PMPM</b></i>	<i>Amt</i>	<i>% Change from Baseline</i>
Waiver'13	\$628.96	
Waiver'14	\$632.48	
<i><b>Health Plan Composite PMPM</b></i>		
Mar'14*	\$639.76	
July'14	\$630.55	-1.4%
Aug'14	\$631.59	-1.3%
Sept'14	\$635.07	-0.7%
Oct'14	\$638.80	-0.2%

*\*Actuary estimate*

# Claims Processing

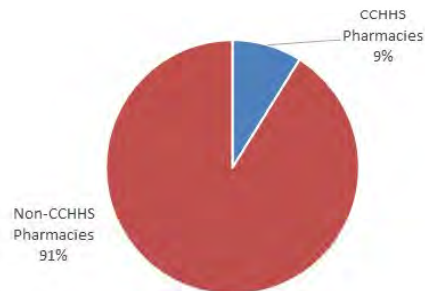
Data As Of :10/27/2014 | Source: CountyCare TPA

## Claim Status Count

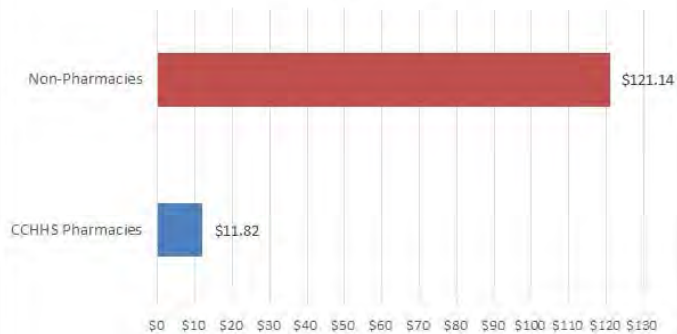


## Pharmacy Cost by Pharmacy Location

September, 2014 | N = \$12,333,518

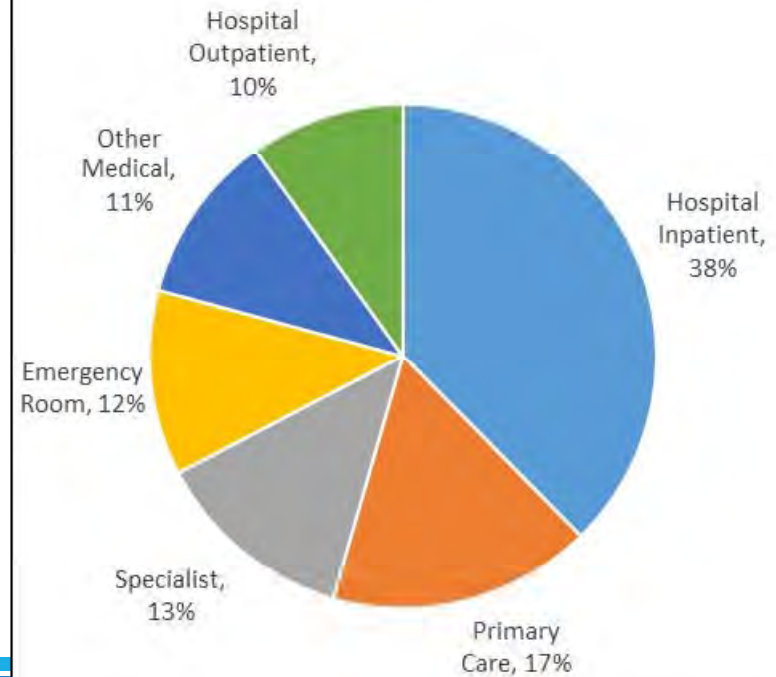


## Pharmacy PMPM



## % of Non-CCHHS Medical Claims Paid by Cost

Data as of: 10/27/2014 | N = \$35,684,539



# Call Center Service (10/1-10/21/2014)

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	ACD Calls	Aban Calls	TOTAL	Aban %	Avg Speed Ans	Avg Hold Time	Service Level %
Sept'14	20,695	708	21,403	3.3	:00:28	1:10	81.5%

# Recruitment & Retention Initiatives

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## Redeterminations

- Receiving list of members up for rede from State (pilot project)
  - Performing active outreach to inform individuals of process
  - Sharing data with primary care providers
- State IS fix outstanding to reclassify members from Waiver to ACA Adult status
  - Redes suspended until fix is made

## Jail Applications & Cancellations

- DHS cooperative with getting errors fixed, including retraining of staff
- Manual review of 1,300+ cases back to April'14

## Justice-involved RFP

- Application Assistance & Linkage Services

## Marketing Campaign